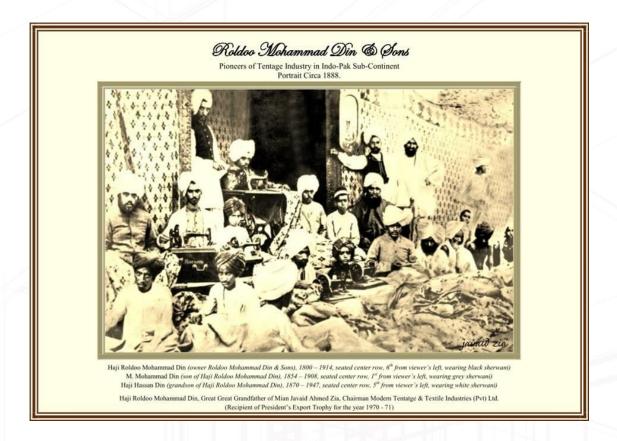




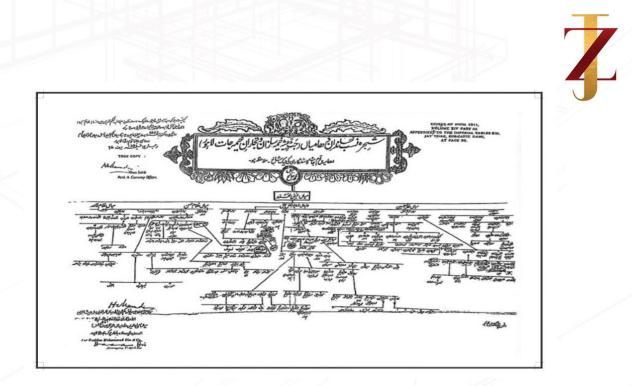
## PROFILE

JZ Group is a dynamic family driven business, comprising a diversified group of companies. Mian Javaid Ahmed Zia (Group Chairman) is the principal driving force behind these operations. He derives his inspiration from his ancestral business heritage spanning over 150 years, pioneering/leading industrial and trading business ventures in the field of heavy textiles. The next generation serves as the flag bearers of the family legacy, taking responsibility for all group operations and future developments.



Mian Javaid Ahmed Zia's father Mian Zia ud Din Ahmed was the descendent of Haji Roldoo Mohammad Din, who belonged to the prominent and influential Jat Dhami tribe of Punjab. The details of their Jat Dhami tribe were recorded by the British Government in the Imperial Tables, which were compiled after the British took over Punjab in 1849.

As stated in these Imperial Tables, the Shajra e Nasab recognizes Mian Mohammad Saleh as the head of the family. His four sons and the generations that followed branched out in all walks of life. While the family's legacy in the world of business was squarely placed on the shoulders of Haji Roldoo Mohammad Din and his future generations, others became prominent in the fields of politics, civil service, and military. To name a few; Mian Hukam Din (Bearer of the Title 'Khan Sahib') was the Currency Officer 1862, Mian Mubarik Din served as the Mayor of the city of Lahore and General Nadeem Ijaz etc.



Moreover, in the census of India 1911, volume XIV part III appendences of Imperial Tables XIII, Shajra Jat Tribe, Sub caste Dhami, wherein the Shajra Nasab of the tribe issued in 1940, was signed by Haji Hassan Din, grandfather of Mian Javaid Ahmed Zia. The names of Mian Javaid Ahmed Zia and his ancestors are listed therein.

Mian Zia ud din Ahmed was a prominent business man of pre-partition India and based in Delhi. His businesses included heavy textiles (including canvass tents & tarpaulins, belts & webbing for military use), automotive industry & book publications. He was a close associate of Quaid-e-Azam Muhammad Ali Jinnah and actively participated in Pakistan Movement.



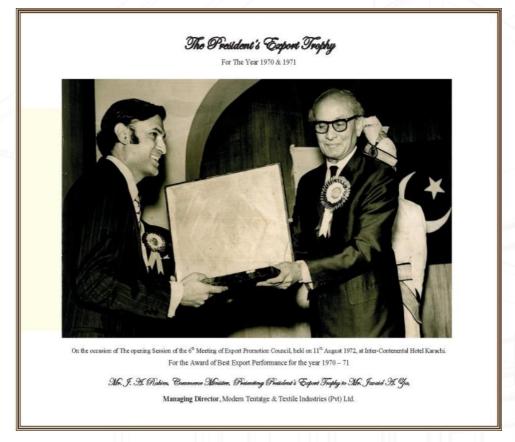
In this photo Quad-e-Azam is seen in discussion with Mian Zia ud Din Ahmed (in Black Sherwani)

After migration to Pakistan Mian Zia ud Din Ahmed continued the business of tents & tarpaulins manufacturing under the name of Modern Tentage Industries.



Mian Javaid Ahmed Zia studied at Aitchison College and did his graduation from Government College, Lahore. Thereafter, he joined Punjab University Law College. After securing his LL.B. degree, Mian Javaid A. Zia started practicing law as an advocate. He later joined his father Mian Zia ud Din Ahmed's business and setup a new company in the name & style of Modern Tentage & Textile Industries (Pvt) Ltd (M.T.T.I.). Modern Tentage & Textile Industries (Pvt) Ltd. was the first of its kind, for manufacturing heavy textile goods in the organized manufacturing sector. The entire production of this project was export oriented with a global reach. Heavy Textiles (Canvass) based Products included tents, tarpaulins, webbing etc. The list and type of customers included:

- Military: Jordan & Iraq
- U.N.: Middle East and Africa.
- Hajj: Saudi Arabia
- Recreational purposes: Middle East, Europe, Africa & Japan.



Modern Tentage & Textile Industries (Pvt) Ltd. M.T.T.I. was awarded The President's Export Trophy for "Best Export Performance" for the years 1970 & 71. The award giving ceremony was held on 11<sup>th</sup> August 1972.



#### **BUSINESS DIVERSIFICATION**

Mian Javaid Ahmed Zia **diversified into different fields of business** / **industry** including construction/real estate development, Aviation, textile industry, assembly & export of agricultural tractors & implements, commercial vehicles, commodities trade (agro based) and project consultants to Multinational Companies (such as 3M & Pioneer Seeds etc.).

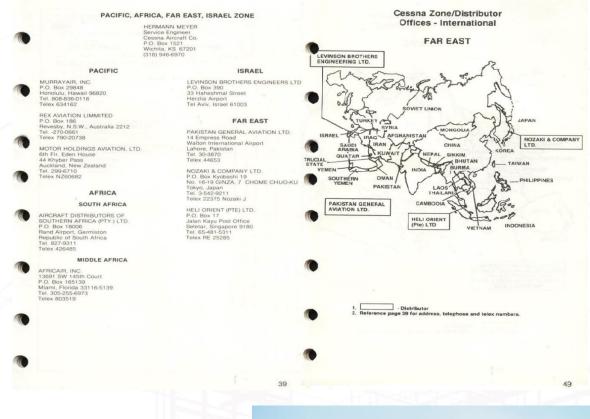
In 1971 the Group stepped into the field of real estate development & construction, undertaking large scale construction of commercial/residential buildings and housing societies etc. Sun Flower Society was the first housing society in Pakistan, which was developed by a private company, inclusive of town planning and complete infrastructure development (i.e. constructing roads, sewerage system, electrical installations, rain water system, water supply, gas pipelines, water tanks, parks, community center and society office etc.). It was the first of many housing societies that were undertaken over the years. Sun Flower Society is located on the Main Canal Road Lahore, Pakistan, which was later merged into Johar Town J & J1 Block by the Government.



The purpose and objective of our construction endeavors included finding the **most feasible solutions** for **all categories of construction requirements** across Pakistan. In order to achieve such wide ranging construction solutions, JVs and collaborations were undertaken with a range of international companies **to provide prefabricated low cost housing** across Pakistan.



In 1976 Pakistan General Aviation Ltd. (PGAL) was established for the business of aircraft sales, service and spares support. PGAL was appointed sole dealer of Cessna Aircraft Company (a subsidiary of General Dynamics) in Pakistan. On the basis of outstanding performance in aircraft sales/maintenance/spare support, Cessna later appointed Pakistan General Aviation Ltd. as one of its nine International Distributors in the world.



PGAL sold its **first aircraft "Cessna 421 Golden Eagle"**, which also remained in use of Pakistan Chief of Army Staff. It is worth noting **that this aircraft is currently parked for display at the army museum in Lahore.** 





From 1976 through 1992, PGAL held approximately 80% share of small and executive aircraft sales and spares support. List of PGAL customers to whom PGAL sold aircraft and provided

aftersales service & support included:

- Flying Clubs across Pakistan.
- All four Provincial Governments VIP Flights
- Pakistan Army Aviation.
- Private business owners.









Pakistan General Aviation (Pvt) Ltd. PGAL continued to adapt to the changing aviation market through the 1990s. To meet the growing demand of general aviation sector PGAL further entered into **collaboration with world renowned companies such as Hawker Beechcraft / Air Hanson**.

From 2004 onwards Bombardier Learjet representations were secured to continue with aircraft sales and maintenance spares support etc.



In 1981, the Group purchased one of two textile mills established before partition of Sub-Continent, (originally setup by well-known Birla Group). The project was sold to Mian Javaid Ahmed Zia by the Government of Pakistan. The success of this sale was greatly appreciated by the then President of Pakistan.

With the objective of ensuring its status as one of the largest Textile Mills in the country, the Group undertook Balancing, Modernization Replacement (BMR) process of this operation including setting up of most modern textile plants. As a vertically integrated textile project, it comprised of the following mills:

- Ginning factories (3 Mills)
- Cotton & Polyester Yarn Spinning Mills (2 units)
- Weaving Mills comprising of 300 Looms
- Knitting Factory
- Dyeing & finishing plants



The project as a whole was designed and modernized to cater for both local and international markets across the globe.





**Agricultural equipment business** (1996) was established for import of agricultural Tractors. This program was initiated as a result of Pakistan Government's policy to encourage import and subsequently manufacture tractors and related implements with a singular purpose of promoting agriculture in the country. Accordingly and in compliance with the policy we started import of tractors. For the purpose of a successful business operation:

- Setup an elaborate facility for display, storage and maintenance.
- Sort Government approvals for setting up a manufacturing plant on "deletion basis".
- Setup a country wide dealership network for carrying out marketing, sales and maintenance.



# Javaid Zia & Co. Trading & Multinational Consultants (Est. 2003) undertook the following businesses since:

- Export of agro based produce & products to Middle Eastern countries
- Export of agricultural tractors & implement to Africa and The Middle East.





Commodities division of JZ Group has a vast experience in the field of exporting agricultural produce such as rice etc. to Middle Eastern, African and Asian countries.



Rice farming



As associates & consultants of 3M International (a world renowned multinational company) through its wholly owned subsidiary 3M Pakistan, the following projects were successfully executed:

 Punjab Government vehicle number plates manufactured by 3M



- 3M Medical supplies to all the Governmental and private hospitals.

JZ Group continues to position itself as a consulting company, offering services to multinationals (MNCs) interested in project specific business development.



Javaid Zia & Co. Properties as a subsidiary of JZ Group has continued with all categories of land development and construction projects (including commercial, residential & industrial).

Our most recent flagship residential apartment building, Sterling Residences Lahore, became operational in 2022. It is located in Main Gulberg, off Main Boulevard road; considered the most posh and central locality of the city of Lahore, Pakistan. Sterling Residences Lahore is considered as the "Gold Standard" amongst such developments. It is equipped with a state of the art Building Management System (BMS). To ensure optimum building operations, our company provides comprehensive building management services.



Sterling Residences Lahore. A Premium Residential Apartment Building in the City of Lahore, Pakistan

# We pride ourselves on our reputation for providing the highest standards of quality control and craftsmanship.

In view of the global urbanization trend, and the consequent growth potential in the real estate and construction sector, **the company has planned several residential and commercial projects, to be unveiled in the near future.** 



Javaid Zia & Co. Properties specializes in development of large scale commercial buildings as well as residential projects (such as individual homes and apartment buildings). The company is also providing pre-construction, construction and project management services to customers interested in building small, medium to large scale projects. We maintain a permanent and a highly skilled workforce, executing a large percentage of work with our own teams.

Our in-house resource capacity allows us to be responsive to the needs of our clients on projects of all sizes and complexity.

# We provide complete property development solutions to include

### Services Overview:

- Town planning
- Road construction, sewerage, electrification and gas pipelines.
- Construction (Grey Structure)
- Project Management (Construction)
- Architecture Design & Supervision
- Finishing: Interior design, tile works, ceiling works, wood work, doors & windows, internal & external paint, closets, media Walls, kitchen design and installation
- Furniture Designing / manufacturing
- Building Management Services: BMS installation / management, administration, security & technical support services etc.

**Projects Types:** (Details of project related services provided on the following pages)

Residential	Commercial
Health Club	Farm House
Café	Salons

## Together we create!



#### **Professional Services For Projects**

As a multidisciplinary firm, with a proven track record for delivering demanding projects, we provide complete spectrum of Engineering Project Management, Value Engineering, Construction (i.e. Grey Structure, etc.) and Finishing works. Our project management, design and site supervision services include all aspects, such as site conditions surveys, site selection, planning with environmental requirements, detailed design and final handing over and close out including witnessing, certifying testing and commissioning.

#### **Our specialization includes:**

- Engineering Design & Construction
- Interior Finishing
- Construction Management
- Project Management
- Supervision
- Estimation

We offer our engineering experience of designing and construction of residential towers, industrial buildings and residences. Through continued innovation and process improvement, JZ gives you professional, high quality designs, execution and documentation that take your concepts to fruition. We constantly strive to improve and do better; employing the most experienced personnel, cutting-edge technologies and successful methodology.

#### **Finishing Works**

In a typical project we offer following Finishing Services

- Tile Works
- Ceiling Works
- Woodwork
- Doors and Windows
- Internal & External Paint
- Closets
- Media Walls
- Kitchen Design and Installation

#### Engineering design

JZ uses the latest, state-of-art technologies to design and model civil engineering structures to achieve optimal cost and practicality.

Using CSI SAP, CSi ETABS and SAFE, we deliver the best value for your money in engineering design.



#### **Construction Management**

With a high standard of construction documentation, we deliver comprehensive construction management services to ensure the design you have visualized is implemented on site as accurately as possible. We ensure all information is captured and communicated to the stakeholders of the project.

#### Engineering Construction Management - Benefits of working with JZ

- Interpretation of client's design intent and providing expert advice based on years of experience.
- Undertake challenging projects; ranging from simple structural engineer and MEP designs to complex and specialized engineering structures.
- Diverse work experience & exposure ensures mature design solutions to benefit the end-user.
- JZ engineering designs offer optimal cost effective solutions for real world problems, resulting in savings for the client.

#### **Projects Management**

Experienced in the Project Management, we have designed, supervised and managed the construction of several state-of-the-art buildings. JZ provides a complete range of Project Management services including:

- Total Project Planning, Programming and Management
- Cost Estimation, Monitoring and Control
- Value Engineering and Assessment
- Tender and Contract Documentation
- Procurement of Materials, Equipment and Plant
- Selection and Award of Specialist Subcontracts
- Construction, Planning and Management
- Quality Assurance Services
- Supervision of Certification
- Specialist Inspection and Testing Services

#### Value Engineering

Value Engineering Services help our clients maximize value for their investments. We have carried out Value Engineering projects in Pakistan, enabling clients to achieve substantial cost savings.

#### Special Structures and Renovation Projects: -

We have expertise in Structural Rehabilitation and Strengthening of Buildings.

- State of art techniques like structural strengthening with carbon fiber wrapping and foundation rehabilitation.
- Condition Surveys
- Development and implementation of non-destructive testing regimes
- Development of repair methods
- Development of structural strengthening schemes
- Monitoring of structural condition



#### JZ Consultants Human Resource Division

JZ Consultants, a subsidiary company of JZ Group, is dedicated to enhancing the export of semi-skilled and skilled manpower from Pakistan. Motivated by supportive policies from the Pakistani government and assistance from relevant authorities, JZ Consultants has expanded into this field to raise the quality of manpower exports.

Leveraging extensive experience in the Middle East, Europe, and Asia, we have formed partnerships with foreign associates to meet growing demand for workers in industrial sectors such as construction, textiles, hospitality, information technology, automobile and agriculture, as well as health sector etc. To meet these demands, we've established affiliations with both public and private institutions, in addition to developing our own facilities to train manpower effectively.

Our training focuses on two main areas: firstly, soft skills such as imparting language(s) & cultural awareness specific to each host country and secondly, enhancing job-specific technical expertise. Through thorough due diligence and assessments based on international standards, our program ensures that Pakistani manpower is fully qualified to work abroad.

Upon completion of the qualification process, these skilled workers are offered employment opportunities through our offices and representatives abroad, contributing to the global workforce and meeting the needs of international employers.



#### DIRECTORS

#### Mian Javaid Ahmed Zia

#### Group Chairman

Mian Javaid Ahmed Zia serves as the Group Chairman, bringing over six decades of extensive experience in the industrial and business sectors. He holds a professional degree in law and has led successful operations across diverse industries, including textile manufacturing (covering yarn, weaving, knitting, and heavy textiles like tents and tarpaulins), construction (residential and commercial projects), aviation (aircraft sales and after-sales maintenance), and turnkey engineering services.

#### Responsibilities

- i. Overseeing the operations of the entire group of companies
- ii. Leading initiatives for international business development

With his vision and strategic oversight, Mian Javaid Ahmed Zia continues to drive the growth and expansion of JZ Group companies.

#### Mr. Ahmed Salman Javaid

#### Director

Mr. Ahmed Salman Javaid holds a degree in Business Administration with a focus on Marketing and Management from Ithaca College, New York, USA. Actively engaged in business since 1987, he brings extensive experience in managing textile production operations, marketing textile products, aviation trade (aircraft imports and spare parts support), and the commercial vehicles and agricultural tractors sector. His expertise includes establishing and managing distribution networks for sales and after-sales support.

#### Responsibilities

- i. Acting as Director responsible for the Group's Human Resource Division for manpower exports
- ii. Coordinating with government and non-governmental bodies to ensure smooth business operations

With his comprehensive industry knowledge, Mr. Ahmed Salman Javaid continues to drive strategic growth and operational excellence across the Group's businesses.



## Mr. Omar J. Zia Director

Mr. Omar J. Zia holds a degree in Business Administration with a specialization in Finance and Accounting from the Wharton School of Business, University of Pennsylvania, USA. Actively engaged in business since 1988, he has extensive experience in managing the financial and banking requirements of vertically integrated textile operations as Director of Finance. His expertise extends to export management, particularly in the export of raw cotton and Pakistani rice to Middle Eastern and European markets. Additionally, he pioneered the establishment of a comprehensive inventory system for the textile industry.

#### Responsibilities

- i. Serving as Director responsible for the Construction Division of JZ Group
- ii. Overseeing all legal and financial matters for the Group

With his financial acumen and strategic oversight, Mr. Omar J. Zia plays a crucial role in driving the Group's financial stability and growth across diverse business sectors.



The Tradition of Excellence Continues...

Visionary leadership of Mian Javaid Ahmed Zia has been the driving force behind JZ Group success; upholding a tradition of innovation, resilience, and strategic planning, ensuring a legacy that transcends generations.

The legacy continues seamlessly into the next generation, assuming pivotal roles as the flag bearers. Entrusted with overseeing all JZ Group operations and steering the course of future business developments, they embody commitment to excellence and sustainable growth.